SALES VOLUME RISES, MEDIAN VALUE FLAT!

Barnstable County Register of Deeds, John F. Meade, reports that the volume of real estate sales in October 2012 was up 11.9% from October 2011 volume and the total value of sales was up 12.4% from the previous year. The median individual property sale value was unchanged from the previous year. There was a 21.6% increase in the volume of mortgage activity from October 2011 levels.

Year to Date: Volume of Sales is up 19.8%; Total Value of Sales is up 25.8%; Individual Sales Value is up 2.1%; Mortgage Volume is up 37.4%.

Register Meade reports that there were 573 deeds recorded at the Barnstable Registry of Deeds in October 2012 with stated sales values above $50,000.00 representing a stated value of $243,096,675.00 in county-wide real estate sales. Based on all property sales valued above $50,000.00, the median sale price of property in Barnstable County in October was $300,000.00.

There were 1,773 mortgages recorded with values above $50,000.00 in October with a total value of $523,390,238.00. The median mortgage amount, commercial, residential or other, was $225,000.00.

By way of comparison there were 512 deeds recorded at the Barnstable Registry of Deeds in October 2011 with stated sales values above $50,000.00 representing a stated value of $216,202,251.00 in county-wide real estate sales. Based on all property sales valued above $50,000.00, the median sale price of property in Barnstable County in October was $300,000.00.

There were 1,458 mortgages recorded with values above $50,000.00 in October with a total value of $476,543,901.00. The median mortgage amount, commercial, residential or other, was $235,000.00.
REAL ESTATE ACTIVITY THROUGH OCTOBER 2012 AS COMPARED TO THE SAME PERIOD IN 2011.

All figures are based on sales or mortgages ABOVE $50,000.00.

2012 sales volume: 5,642
2011 sales volume: 4,708

2012 total sales value: $2,415,139,086.00
2011 total sales value: $1,919,224,988.00

2012 median sales price: $295,119.00
2011 median sales price: $289,000.00

2012 mortgage volume: 15,748
2011 mortgage volume: 11,458

2012 total mortgage value: $4,843,891,238.00
2011 total mortgage value: $3,702,999,314.00

2012 median mortgage amount: $229,550.00
2011 median mortgage amount: $220,000.00

TRAILING TWELVE MONTHS MEDIAN SALES VALUE:
(Sales values above $50,000.00)

<table>
<thead>
<tr>
<th>M/Y</th>
<th>Value</th>
<th>% Differential/prior month</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct 2011:</td>
<td>$300,000.00</td>
<td>-0.7%</td>
</tr>
<tr>
<td>Nov 2011:</td>
<td>$294,000.00</td>
<td>-2.0%</td>
</tr>
<tr>
<td>Dec 2011:</td>
<td>$300,000.00</td>
<td>+2.0%</td>
</tr>
<tr>
<td>Jan 2012:</td>
<td>$288,700.00</td>
<td>-3.8%</td>
</tr>
<tr>
<td>Feb 2012:</td>
<td>$251,500.00</td>
<td>-12.9%</td>
</tr>
<tr>
<td>Mar 2012:</td>
<td>$280,000.00</td>
<td>+11.3%</td>
</tr>
<tr>
<td>Apr 2012:</td>
<td>$302,650.00</td>
<td>+8.1%</td>
</tr>
<tr>
<td>May 2012:</td>
<td>$300,000.00</td>
<td>-0.9%</td>
</tr>
<tr>
<td>June 2012:</td>
<td>$310,000.00</td>
<td>+3.3%</td>
</tr>
<tr>
<td>July 2012:</td>
<td>$284,000.00</td>
<td>-8.4%</td>
</tr>
<tr>
<td>Aug 2012:</td>
<td>$290,034.00</td>
<td>+2.1%</td>
</tr>
<tr>
<td>Sep 2012:</td>
<td>$300,000.00</td>
<td>+3.4%</td>
</tr>
<tr>
<td>Oct 2012:</td>
<td>$300,000.00</td>
<td>0.0%</td>
</tr>
</tbody>
</table>

FORECLOSURE DEEDS

<table>
<thead>
<tr>
<th>MONTH</th>
<th>YTD</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>18</td>
</tr>
<tr>
<td>2011</td>
<td>55</td>
</tr>
<tr>
<td>Chg.</td>
<td>-67.3%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>YTD</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>359</td>
</tr>
<tr>
<td>2011</td>
<td>426</td>
</tr>
<tr>
<td>Chg.</td>
<td>-15.7%</td>
</tr>
</tbody>
</table>